



Slovenia – Green table of Europe

Agrifood business delegation to Japan

Tokyo, March 9 – 13, 2026

FACTS ABOUT SLOVENIA

Official name:

Republic of Slovenia

Capital: Ljubljana**Political system:**

parliamentary democracy

Surface area: 20,273 km²**Population:** 2,123,103
(October 2023)**Currency:** Euro**Language:** Slovenian

in ethnically mixed areas,
also Italian and Hungarian

Religion: Catholic (58%),
Protestant (0.9%), Orthodox (2.3%), Muslim (2.4%)**International calling code:** + 386**Time zone:** GMT/UTC +1

A **member of the EU** since 1 May 2004

Adopted the **Euro (€)** as a national currency on 1 January 2007

A **Schengen area member state** since 21 December 2007

A member of the **OECD** since July 2010

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MAIN ECONOMIC INDICATORS (2025)

GDP (current prices):	70 billion EUR
GDP per capita, in EUR (current prices):	33,062 EUR
GDP per capita in purchasing power standards (PPS) in year 2024:	90 % of average EU-27.
GDP, real growth rate:	1.1 %
Exports - goods and services:	42.3 billion EUR of goods (60 % GDP). 13.1 billion EUR of services.
Exports - goods (share in %):	Pharmaceutical products (44.4 %), electrical machinery and equipment (7.4 %), vehicle parts (6.7 %), machinery and mechanical appliances, parts thereof (6.0 %), organic chemicals (5.6 %).
Exports – services (share in %):	Transport services (27 %); travel abroad (26 %); technical, trade-related, business services (12 %); ICT services (9.1 %); insurance and pension services (5.5 %); construction services (5.4 %)
Principal trading partners – exports of goods (share in %)*:	Germany (17.2 %), Croatia (11.5 %), Italy (10.6 %), Austria (6.5 %), France (4.2 %), Poland (3.7 %)
Imports - goods and services:	42.4 billion euros of goods (60 % GDP). 9.2 billion euros of services.
Imports – goods (share in %):	Organic chemicals (28 %), pharmaceutical products (17.1 %), vehicle parts (7.1 %), mineral fuels, mineral oils and products of their distillation (6.5 %), electrical machinery and equipment (6.1 %).
Imports – services (share in %):	Travel abroad (27.5 %); transport services (18 %); technical, trade-related business services (13.8 %); business consulting services (11.5 %); ICT services (10.1 %)
Principal trading partners – imports of goods (share in %)*:	Germany (17 %), Italy (12.4 %), Austria (10.2 %), Croatia (7.4 %), China (5.3 %), Netherlands (4.9 %)

Source: Analytics CCIS, according to the balance of payments data, rank by Bank of Slovenia

ADDRESSES OF THE ORGANIZERS

Slovenia is a green country in the heart of Europe. We produce excellent high-quality food products with high added value.

Slovenian food processing companies are exhibiting at Foodex 2026 for the fourth consecutive year. This year, we are presenting Slovenian wine, spirits, beer, vinegar, ham, and other meat products. Some Slovenian wines and food products have already found their way to the Japanese consumers. Our aim is to strengthen existing business agreements with Japanese partners and find new business relationships and discover new opportunities.

Sustainably produced and healthy food is increasingly important for today's conscientious consumer. Food safety and quality in Slovenia are maintained at the highest level follow the most stringent standards through the consistent implementation of good agricultural, production, hygiene, and transportation practices, along with appropriate, competent, and independent internal and external controls.

Let me share another interesting fact. Slovenia is an extremely forested country, with 11.767 km² – 58% of its surface area – covered by forests. With this level of forest cover, we rank third in Europe. A green oasis, clean environment, local ingredients, knowledge, development, and exceptional people characterize Slovenia's environment and food processing industry. All of this is reflected in our food products. I invite you to discover the quality and opportunities offered on the Slovenian Green Table of Europe.

I believe that the finest food and drinks create the most beautiful stories, while fostering rewarding connections and long-term business friendships. I wish you many successful stories that will strengthen the bonds between our countries, which may be distant on the map, but are brought closer through good collaboration.



Mateja Čalušić

Minister

Ministry for Agriculture, Forestry and Food of Slovenia

More and more visitors from all around the globe are aware, that our beautiful county is distinguished by a rich culinary diversity and significant effort was put into raising such awareness also among many tourists spending holidays on the sunny side of the Alps.

The Slovenian food processing industry is active also outside the country's borders. It boasts a high level of export activity - over a quarter of sales revenue is generated outside Slovenia. This confirms that Slovenian food products are not bought only because of a consumers' sentimentality, but also because consumers recognize the quality and the taste of our products.

Ensuring high quality, meeting the most demanding standards of production and processing and respecting the animal welfare and the environment, they are Slovenia's most important exporters, especially to the EU countries, US and China.

We hope and strive to bring our products on daily and holiday tables around the world. One of our important directions is also strengthening the cooperation with Japan market.

You are kindly invited to discover our products and delicacies from the Green Table of Europe – Slovenia!



Tatjana Zagorc, PhD

Director

CCIS - Chamber of Agricultural and Food Companies

Dear visitors, business partners, and friends of Slovenian cuisine,

Slovenia is a unique destination with exceptional natural features and a strong commitment to sustainability, allowing the production of the highest quality ingredients,” noted the Michelin Guide a few years ago.

Indeed, Slovenia’s food and beverage industry is Green, Creative, and Smart. Built on principles of health, safety, sustainability, small-scale farming, innovation, and premium craftsmanship, Slovenian crops, wines, spirits, honey, and even the natural sea salt from the Piran salt pans are celebrated by gourmands worldwide. From organic and biodynamic wineries to small-batch distillers, artisan vinegar makers, craft breweries, and producers of traditional cured meats and gourmet specialties, Slovenian food and beverage producers combine careful sourcing, environmentally responsible production, and a dedication to authentic, high-quality flavors—bringing the best of Slovenia to tables around the globe.

On the occasion of the 51th edition of Foodex Japan, I warmly invite you to visit the Slovenian pavilion. Take a moment to taste, experience, and appreciate our carefully selected products, hear the stories of our local producers, and glimpse our rich culinary tradition. I am confident that after the first bite and sip, you will be inspired to discover more—this time in person.

We are here to support Japanese business owners seeking opportunities to invest in and partner with Slovenian companies and we warmly invite you to join us at the pavilion to taste, explore, and experience the very best of Slovenia.



Tamara Zajec Balažič

Director

SPIRIT Slovenia, Slovenia Business Development Agency





LIST OF DELEGATES

Leadership of the Delegation

1. Chamber of Commerce and Industry of Slovenia – Chamber of Agricultural and Food Enterprises, **Ms. Tina Buh**, Area Manager

Business Delegation

2. APIS-VITA d.o.o., **Mr. Matej Hojnik**, *Owner*
3. BERRYSHKA d.o.o., **Mr. Samo Kenda**, *CEO*
4. BERRYSHKA d.o.o., **Ms. Ajda Kenda**, *Sales representative*
5. BERRYSHKA d.o.o., **Mr. Jon Kenda**, *Sales representative*
6. BORDON ESTATE, **Ms. Mojca Bordon**, *Export manager*
7. BORDON ESTATE, **Mr. Simon Vranjek**, *COO*
8. BROKEN BONES d.o.o., **Mr. Boštjan Marušič**, *CEO*
9. BROKEN BONES d.o.o., **Ms. Polona Preskar**, *Sales and marketing director*
10. ERZETIČ WINERY, **Mr. Andrej Erzetic**, *Owner/Winemaker*
11. GREEN GOLD d.o.o., **Mr. Luka Rojnik**, *Director of sales*
12. KLET BRDA z.o.o., **Mr. Damir Kapitanovič**, *Export Manager*
13. KLET BRDA z.o.o., **Mr. Luka Ribolica**, *Winemaker*
14. KODILA d.o.o., **Mr. Filip Janez Kodila**, *Product marketing manager*
15. KRAS d.o.o., **Mr. Mihael Aleksander Mahkovic**, *Marketing manager*
16. MARE SANTO WINES d.o.o., **Ms. Suzana Tomazic Stele**, *CEO*
17. MARJAN SIMCIC DOMAINE, **Mr. Miha Ritonja**, *Oenologue/Operations manager*
18. PELICON CRAFT BREWERY, **Ms. Anita Lozar**, *Founder & CEO*
19. SINEFINIS D.O.O. (Ferdinand), **Ms. Jasmina Cetrtic**, *owner/director*
20. STEYER WINES, **Mr. Danilo Steyer**, *wine maker and owner*
21. STEYER WINES, **Ms. Vaneja Steyer**, *Marketing, PR & EXPORT*
22. VINAKOPER d.o.o., **Mr. Ronald Dovžak**, *Sales Manager*
23. VINAKOPER d.o.o., **Mr. Boštjan Zidar**, *Chief Winemaker*
24. VINAKRAS z.o.o., **Mr. Marjan Colja**, *General manager*
25. VINAKRAS z.o.o., **Mr. Luka Pangos**, *Chief oenologist*
26. ZAJC FAMILY WINARY, **Mr. Božidar Zajc**, *CEO*
27. ZAJC FAMILY WINARY, **Ms. Renata Zajc**, *Sales Manager*

Co-ordination Support

28. SLOVENIA BUSINESS, **Ms. Lana Švab**, *M.A. in Management, Senior Advisor II, Internationalisation promotion department*
29. Ministry of Agriculture Forestry and Food of Slovenia, **Mr. Martin Gosenca**, *Head of Food Division, Food and Fisheries Directorate*
30. Ministry of Agriculture Forestry and Food of Slovenia, **Ms. Patrizia De Franceschi**, *Senior Adviser, Minister's Office*
31. Ministry of Agriculture Forestry and Food of Slovenia, **Ms. Romina Gabor**, *Senior Adviser, Minister's Office*

I FEEL
SLOVENIA



COMPANY PROFILES





Kopivnik 13,
2313 Fram, Slovenia
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tajnistvo@apis-vita.si
<https://apis-vita.si/>

Apis-Vita is a Slovenian manufacturer of products under its own brand **Matejev**, which offers excellent products to consumers and business partners with a professional approach and flexibility. The company itself belongs to the food processing industry, which is one of the most important economic activities within the European Union, and in Slovenia it ranks among the oldest branches of industry. Today, healthy nutrition is extremely important for every individual, which is why we offer our customers a range of naturally produced, high-quality Slovenian vinegars of the **Matejev** brand. The fundamental goals and vision of APIS-VITA d.o.o. are based on ensuring the high-quality use of technologically sophisticated processes that meet all the requirements and limitations of the HACCP system. Apis-Vita upgraded traditional processing procedures with creative ideas and modern approaches, enabling the production of top quality, healthy and environmentally friendly products. We confirm their excellence with international quality standards certified at the highest level.



Turnover: 10,55 mio €

Export: 30 %

No. of employees: 50

Established in: 2004

Searching contacts:
retailers/distributors/

Participant:

Mr. Matej Hojnik

Owner

matej.hojnik@apis-vita.si





GPC Škrjanče, Škrjanče 31
1295 Ivančna Gorica
+386 31 705 438
info@berryshka.com
www.berryshka.com

BERRYSHKA is a family distillery and chocolatier with tradition of more than 30 years. Our story began with the wisdom of our elder, a master of herbs and a dedicated beekeeper, who values hard work, honesty, and passion for craftsmanship. Nestled in the heart of unspoiled nature, our distillery continues this legacy, producing handcrafted spirits from natural ingredients and exquisite pralines with unique, homemade fillings. With deep respect for tradition and innovation, we produce many different spirits and liqueurs, among them the first Slovenian whisky made exclusively from local ingredients, as well as our internationally awarded and a certified organic juniper brandy – a cherished Slovenian spirit.

Using only the highest quality ingredients, we create authentic products that have earned many international recognitions for their excellence. Every bottle and every piece of chocolate reflects our commitment to tradition, craftsmanship and appreciation for nature. Our mission is simple: to share our passion with the World through unforgettable flavours and genuine, heartfelt creations.



Turnover: 1,2 mio €

Export: 50 %

No. of employees: 6

Established in: 2011

Searching contacts:

importers/distributors/
wholesalers and trading
companies related to our
products (spirits and
chocolate products)

Participants:

Mr. Samo Kenda

CEO, Master Distiller

samo@berryshka.com

Ms. Ajda Kenda

Sales representative

ajda@berryshka.com

Mr. Jon Kenda

Sales representative

jon@berryshka.com

BORDON

Slovenska Istra

Bordon

Dekani 63,
6271 Dekani, Slovenia
+386 40 892 745

rebeka@vinabordon.si
<https://bordon-wines.com/>

Bordon is a **family-owned** organic winery located in **Slovenian Istria**, a coastal wine region shaped by **Mediterranean** influence, mineral-rich soils, and centuries of agricultural tradition. We cultivate **14 hectares** of land. Through the wines, we express not only terroir, but also a philosophy rooted in respect for nature and heritage.

Although winemaking has long been part of the Bordon family's history, the modern winery was officially **established in 1985** by Ivan Bordon. At a time when private winemaking in Slovenia was still emerging, he became one of the **first producers in Slovenian Istria to bottle wine under his own label**.

Vina Bordon is **certified organic and vegan**.

At the heart of our estate's identity is its dedication to indigenous Istrian grape varieties, which best reflect the region's character. **Malvazija Istriana** is the flagship white grape of the region. **Refošk/ terrano** is the native red grape of the region. Our wines are **awarded** each year at the MillesimeBIO **world contest for organic wines in France**.



Turnover: 0,3 mio €

Export: 10 %

No. of employees: 4

Established in: 1985

Searching contacts:

importers, distributors, merchants, E-commerce and online sellers of wines (sparkling wines) and representatives of hotels / restaurants

Participants:

Mojca Bordon

Export Manager

info@vinabordon.si

Simon Vranjek

COO (Chief Operations Officer)



Tržaška cesta 132
Ljubljana, Slovenia
+386 1 330 77 22
info@brokenbones.si
www.brokenbones.si

If you are looking for the best European whisky, best gins in the world, then Broken Bones distillery is the right place to be!

Broken Bones peated and non peated single malt whisky, 5 styles of gin, vodka and other spirits were maliciously created by using our own knowledge and often handmade equipment. Our aim is to create best spirits in the world, but without touch. Whiskies are aged in Slovene barrels, gins are unapologetically bold, with ingredients like ginger, local linden honey, to mention a few.

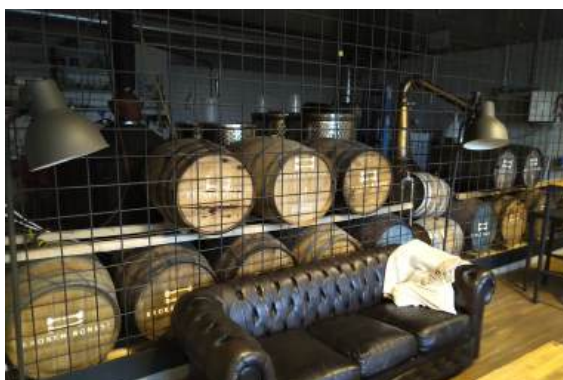
Gems of spirits made in small series that would be a pity not to try!



Turnover: 0,5 mio €
Export: 50 %
No. of employees: 4
Established in: 2018
Searching contacts:
importers/distributors/
wholesalers and trading
companies with alcohol
drinks/spirits for Japanese
market and Asian region

Participant:
Mr. Boštjan Marušič
CEO
bostjan@brokenbones.si

Ms. Polona Preskar
Sales and marketing
director
polona@brokenbones.si



ERZETIČ

1 7 2 5

Višnjevik 25/a,
Goriška brda, Slovenia
+386 51643114

info@vina-erzetic.com
<https://vina-erzetic.com/>

Erzetic Winery is a ninth-generation family estate from Goriška Brda, Slovenia, with a tradition connected to winegrowing since 1725. We farm organically and focus on expressing our local varieties and the distinctive Brda terroir, shaped by marl and sandstone soils and the nearby Alps and Adriatic influences.

Our portfolio is built around three lines;

Classic: fermented and aged mainly in stainless steel for purity, freshness and varietal character, with a small portion also matured in barrique for added texture.

Orbis: our layered, cellar-driven range, fermented and aged across five different barrel types to build complexity and depth.

Amfora: combines extended skin contact with long ageing in clay amphorae and wood, bringing tradition into a modern, gastronomic style.

“We believe the best wines do not shout; they simply speak clearly of where they come from.”



Export: 40 %

No. of employees: 5

Established in: 1725

Searching contacts:
importers/distributors

Participant:

Mr. Andrej Erzetič

Winemaker, owner

Andrej@vina-erzetic.com





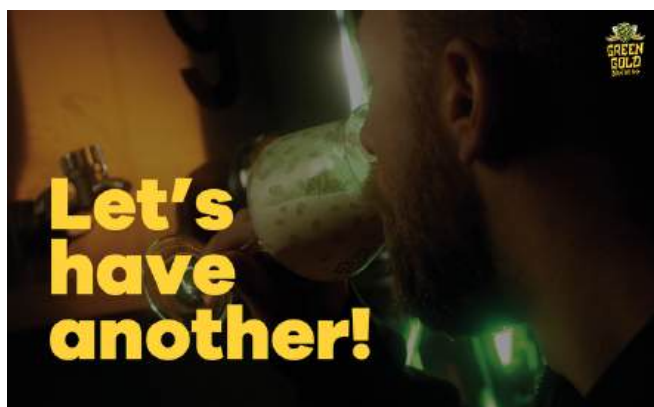
Spodnje Grušovlje 2
3311 Šempeter v Savinjski dolini,
Slovenia
+386 51 398 175
luka@ggb.si
www.ggb.si

Innovative, promising and high-quality microbrewery. This are the significant words that describe our young team of Green Gold Brewing from Savinja Valley in the heart of Slovenia. And if you ask us about our distinctive characteristic, we would definitely say that there is something about the place where we live, breath and work. Why so? Our hometown is one of the most significant Slovenian (and also European) hop regions – therefore we had no choice but to brew the best beer. When the ancestors of the Rojnik family planted first hops in the heart of Savinja Valley 150 years ago, the story of **Green Gold Brewing** began. This magnificent taste of home, represented by hops from the domestic environment, is the most important guide.



Turnover: 1,2 mio €
Export: 15 %
No. of employees: 7
Established in: 2016
Searching contacts:
importers/
distributors/
wholesalers and
trading beer companies

Participant:
Mr. Luka Rojnik
Director of sales
luka@ggb.si





Zadružna cesta 9
5212 Dobrovo, Slovenia
+386 5 331 01 02
info@klet-brda.si
www.klet-brda.si

Klet Brda is the leading winery of Slovenia's Goriška Brda region, uniting generations of growers who cultivate the steep, sun-kissed hillsides that define this unique Alpine-Mediterranean terroir. Known for elevating native varieties—especially Rebula—Klet Brda crafts wines that balance freshness, elegance, and a deep sense of place. Its portfolio spans several distinctive brands, including **Quercus**, **Krasno**, and the premium **Bagueri** range, each offering a different expression of Brda's character.

At the top stands the prestigious **De Baguer** estate selection, produced only from the finest vineyards and exceptional vintages. This exclusive line includes De Baguer, the iconic **A+** cuvées, and the refined **Virgo** sparkling wines. Those show the winery's most sophisticated craftsmanship and the full potential of Brda's terroir.



Turnover: 20,5 mio €
Export: 47 %
No. of employees: 102
Established in: 1957
Searching contacts:
Importers/
distributors/
wholesalers/online
shops with wines

Participants:
Mr. Damir Kapitanović
Export Manager
damir.kapitanovic@klet-brda.si

Mr. Luka Ribolica
Oenologist
luka.ribolica@klet-brda.si



Markišavci 44
 9000 Murska Sobota, Slovenia
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info@kodila.si
www.kodila.si

Contact in Japan: ZARIA
 8-28-15, Kinuta, SetagayaKu
 Tokyo 157-0073, Japan
www.zaria-jpn.com

The **Kodila** family has been dealing with meat processing and meat product manufacture already for three generations. We build on what we perceive as top quality in the culinary art that has been formed by traditions through decades and centuries. The company is using only high-quality meat of Slovenian origin, adding only salt and spices during processing. Meat products are free of gluten and lactose and smoked to an open fireplace with beech wood and sawdust, just as they did in the past. The quality is confirmed by recognitions from product assessments conducted abroad and in Slovenia, with many certificates for top quality. **KODILA** is a recognized producer of quality prosciutto and ham. The brand Kodila and its products are well known in Slovenia and neighbouring countries, recently their products also entered the Japanese market. Kodila brand means »When you know what you eat«.



Turnover: 7 mio €
Export: 5 %
No. of employees: 70
Established in: 1991
Searching contacts:
 Potential buyers

Participants:
Mr. Filip Janez Kodila
 Sales promoter
filip.kodila@kodila.si



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6210 Sežana, Slovenia
+386 5 731 03 00
info@kras.si
www.kras.si

Contact in Japan: S – ole co., Ltd,
Shinagawa-ku, Nishigotanda 7-21-11
Daini TOC Building 6F Room 5
TOKYO, JAPAN

Company **KRAS** is a producer of high-quality cured meat products. With its long tradition it is an innovative, modern company and the holder of a series of international certificates of quality and food safety (ISO, HACCP ...) which follows all the modern trends of the meat processing industry and the gastronomic expectations of consumers.

KRAS strives to meet the high expectations of their satisfied customers with a vast range of meat products which are well known and present all over the Europe, and from 2023 our best products are present also on the Japanese market.



Turnover: 32 mio €
Export: 20 %
No. of employees: 160
Established in: 1987
Searching contacts:
importers/
distributors/
wholesalers and
trading companies
with meat products



Participant:
Mr. Mihael Mahkovic
Marketing manager
miha.mahkovic@kras.si

MARE SANTO®

Snežatno 13,
5211 Kojsko, Slovenia
info@maresanto.com
www.mare-santo.eu

Mare Santo is more than a sparkling wine - it is a brand built around a clear Mediterranean identity, a sense of place, and a commitment to authentic craftsmanship. Every element of Mare Santo is designed to express its brand philosophy: purity, elegance, and a deep respect for tradition. The name itself evokes the sea, sunlight, and timeless coastal culture, all of which shape the character of the wines.

As a brand, Mare Santo focuses on creating wines that feel contemporary yet rooted in heritage. The visual identity, storytelling, and product design all highlight a refined Mediterranean lifestyle, positioning Mare Santo as a symbol of quality and relaxed sophistication. Each wine in the portfolio is crafted to reflect this brand vision — fresh whites, expressive rosés, and structured reds that embody balance, clarity, and natural charm.

Mare Santo stands for consistency, authenticity, and emotional connection. It invites consumers not just to taste wine, but to experience a brand world shaped by nature, craftsmanship, and a distinctive coastal spirit. Through this strong brand identity, Mare Santo continues to build recognition among wine lovers who appreciate character, story, and a sense of place in every bottle.



- **Turnover:** <1 mio €
- **Export:** 90 %
- **No. of employees:** <10
- **Established in:** 2020
- **Searching contacts:**
Importers/distributors/
wholesalers/online shops with
wines

- **Participant:**
Ms. Suzana Tomažič Stele
CEO
Suzana.stele@maresanto.com



Marjan Simcic Domaine
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valerija@simcic.si
www.simcic.si

Marjan Simcic Domaine traces its origins back to **1860**, rooted in a long family tradition of viticulture in the Brda region, where nature, history, and craftsmanship exist in quiet harmony. Today, the estate is led by **Marjan Simcic**, representing the **fifth generation of winemakers** dedicated to these historic vineyard sites.

The domaine farms traditional cru vineyards planted on **Opoka**, a marl-rich soil that defines the character, structure, and refined minerality of the wines. The estate is **organically certified** and integrates numerous **biodynamic practices**, focusing on soil life, balance, and low yields to preserve the purity of expression. Marjan Simčič wines are valued for their elegance, precision, and natural affinity with **fine gastronomy**, making them especially suitable for Japanese cuisine. Internationally recognized for exceptional quality, the domaine exports its wines to **more than 40 markets worldwide**.

These wines express tradition, restraint, and longevity—crafted with deep respect for place and time.



Export: 85 %

No. of employees: 9

Established in: 1860

Searching contacts:

Wine importers, wine distributors, sommeliers, wine buyers for hospitality venues, wine shops, restaurants.

Participants:

Mr. Miha Ritonja

Oenologue/Operations manager

miha.ritonja@simcic.si



PELICON

CRAFT BEER

IV. Prekomorske 61,
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<https://pivovarna-pelicon.mailchimpsites.com>

Pelicon Brewery – Where Slovenian Craft Meets Kaizen Excellence

We are Slovenia's pioneering craft brewery, established in 2013 near Slovenia's hop-growing region. We specialize in premium craft beer production using Slovenian hops from the Savinja Valley – home to 23 unique hop varieties including the indigenous Savinjski Golding. Our brewery combines traditional European brewing heritage with modern lean manufacturing principles inspired by Japanese Kaizen methodology.

Our award-winning portfolio has earned international recognition including medals in the Czech Republic, Hungary and Greece alongside Untappd annual awards in 2024 and 2025. We implement continuous improvement, achieving reduction in manual interventions and water usage through systematic automation.

Beyond brewing excellence, we collaborate with Slovenia's Biotechnical University on indigenous yeast research through directed mutagenesis, and with the Slovenian Institute of Hop Research and Brewing (IHPS) on hop variety testing. Our mission embodies the "Slovenian Dream" – growing from humble beginnings while maintaining integrity, quality-first approach, and deep respect for craft beer culture.



Turnover: 1,3 mio €

Export: 5 %

No. of employees: 9

Established in: 2013

Searching contacts:

Distributors, importers,
HoReCa partners

Participant:

Ms. Anita Lozar

Co-founder, CEO

info@pivovarnapelicon.com



Sinefinis is a prestigious, cross-border sparkling wine project that unites the premium wine-growing regions of Brda (Slovenia) and Collio (Italy). Born from a deep professional friendship between two families, Sinefinis meaning "without borders" is dedicated exclusively to the "Metodo Classico" (Classic Method). We offer a refined portfolio of four distinct sparkling wines, each aged extensively on lees to achieve world-class complexity. Our range includes the iconic Sinefinis Rebolium (100% Rebula), the elegant Rose Brut (100% Pinot Noir), and our specialized Blanc de Blancs and Extra Brut selections, all reflecting the mineral richness of the unique "Opoka" soil. Our expertise in sparkling wines is complemented by our still wine brand, Ferdinand. Also rooted in the Brda terroir and certified organic, Ferdinand is renowned for its mastery of the Rebula grape, offering a range of sophisticated and terroir-driven white wines. Together, Sinefinis and Ferdinand provide a complete and professional portfolio for high-end gastronomy, combining cross-border tradition with modern sustainable viticulture. This unique synergy makes our house a benchmark for authenticity and elegance in the international market.



Turnover: 0,25 mio €
Export: 70 %
No. of employees: 1
Established in: 2008
Searching contacts:
importers/distributors

Participant:
Ms. Jasmina Cetrčić
Director
jasminka@ferdinand.si





STEYER

Plitvica 10,
9253 Apače, Slovenia
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info@steyer.si
www.steyer.si

Steyer Vina – Wine That Forges the Melody of the Heart

Steyer Vina is a family-owned winery located in Plitvica, Slovenia, rooted in four generations of dedication to the land. What began with a blacksmith—the great-grandfather who first owned the estate—has evolved into a respected wine house known especially for its aromatic Gewürztraminer.

Today, the winery is led by Danilo Steyer, owner and chief enologist, who, together with his wife Magda, built the brand Hiša dišečega traminca and became the first generation to live exclusively from wine. Their passion and vision transformed the estate into a place where tradition and innovation meet. The fourth generation, Vaneja and Mark, are actively involved in shaping the future of the winery while honouring its heritage. A renewed visual identity reflects this story: a blacksmith holding a bottle and a violin key, symbolising the slogan, “Wine Forges the Melody of Our Heart.”

Steyer Vina creates wines with character, authenticity, and deep respect for nature—wines that connect generations.



Export: 30 %
No. of employees: 4
Established in: 1991
Searching contacts:
importers/distributors

Participants:
Mr. Danilo Steyer
wine maker and owner
danilo@steyer.si

Ms. Vaneja Steyer
Marketing, PR &
EXPORT
vaneja@steyer.si



Šmarska cesta 1,
6000 Koper, Slovenia
+386 5 663 01 00
vinakoper@vinakoper.si
www.vinakoper.si

Where the sunny vines touch the freshness of the sea - this is where we have been creating our story of viticulture and winemaking with passion and respect since 1947. We respect the tradition of our ancestors' wine culture, enriching it with our work and combining it with the charm of our land of Istria.

Our wines symbolise the warmth and hospitality of Istria, which we want to extend to every employee. They set a standard of quality that future generations will want to follow. The best and most loyal ambassadors of the **Vinakoper** brand are the people who work in the company and all those who faithfully grow with us. Get to know the wine-growing region of Slovenska Istra. The exceptional natural conditions have enabled the caring Istrian winemakers to develop a strong tradition of winemaking and viticulture, which we, at **Vinakoper**, are passionate about continuing. Ten sunny vineyard locations lie on 580 hectares of the Istrian land.



Turnover: 15 mio €

Export: 10 %

No. of employees: 98

Established in: 1947

Searching contacts:

importers/distributors/
wholesalers and trading
companies with wines

Participant:

Mr. Ronald Dovžak

Sales Manager

ronald.dovzak@vinakoper.si

Mr. Boštjan Zidar

Chief Winemaker

bostjan.zidar@vinakoper.si

VINAKRAS
Tradition with style

Sejmiška pot 1A
6210 Sežana, Slovenia
+386 5 731 34 44
info@vinakras.si
www.vinakras.si

In the heart of the Karst, we have been nurturing the rich tradition of Teran and Vitovska wine production with dedication and success for decades.

Our heritage dates back to 1861, when a large arched cellar was carved into a living rock in Sežana.

With a deep respect for nature and local traditions, we carefully grow grape varieties that perfectly coincide with the nature of the area in which we are located. Thus, our recognized wines are the result of tradition, passion and innovation.



Turnover: 1,5 mio €

Export: 3,5 %

No. of employees: 28

Established in: 1947

Searching contacts:

importers/distributors/
wholesalers and trading
companies with wines

Participant:

Mr. Marjan Colja

General manager

marjan.colja@vinakras.si

Mr. Luka Pangos

production manager and
enologist

luka.pangos@vinakras.si

LEPU

Pod Trško goro 1
8000 Novo mesto, Slovenia
+386 7 338 25 76
info@zajc.si
www.zajc.si

Zajc Family Winery is a traditional cellar with roots dating back to 1858. Since 2020, Božidar Zajc has embarked on a personal journey of wine exploration and expression within the family business. This journey gave birth to a special line of wines called Lepu, which means 'something beautiful' in the local dialect. The uniqueness of this line lies not only in its focus on individual vineyards but also on individual vines. Emphasis is placed on selected grape varieties, traditional winemaking methods, and minimal intervention in the aging process. The grapes are cultivated sustainably, with most of the work done by hand. Vine yield is minimized, giving each vine the best opportunity to express its full potential. Fermentation occurs with indigenous yeasts, macerations are extended, and the wines mature in carefully selected barrels. As a result, production quantities are limited, intended for explorers of the wine universe who seek an authentic wine experience and a true taste of the Slovenian landscape. Since 2024, Lepu wines have been present in Japan.



Turnover: 1.1 mio €
Export: 6 %
No. of employees: 10
Established in: 1854
Searching contacts:
distributors/wholesalers/
restaurants/online shops

Participants:
Mr. Božidar Zajc
Director
bozidar@zajc.si
Ms. Renata Zajc
Marketing Manager
info@zajc.si





DISTRIBUTORS OF SLOVENIAN FOOD PRODUCTS

ZARIA

Representative for the Slovenian companies:

Wine producers: Batič (www.batic.si), Steyer (www.steyer.si), Ščurek (www.scurek.com), Erzetič (www.vina-erzetic.com), Plemenič wine, Istenič (www.istenic.si).

Cured meat products: Kodila (www.kodila.si)

Pumpkin oil

8-28-15, Kinuta, SetagayaKu, Tokyo 157-0073, Japan

+81 3 3416 4941 +81 90 8315 8899

mori@ranet-planet.com

www.zaria-jpn.com

Japanese trading company **ZARIA** import Slovenian wines and food products The company also acts as business producer of industrial products and technologies, doing engineering support as well as international marketing.



Turnover: 0,2 mio €

Export: 50 %

No. of employees: 3

+ 10 part time depending on

project size

Established in: 1985

Searching contacts:

Importers and traders

for wines and food

products, premium

high-end restaurants and

individuals

Contact:

Mr. Yukio Mori

mori@ranet-planet.com



CO-ORDINATORS OF THE DELEGATION



REPUBLIC OF SLOVENIA
**MINISTRY OF AGRICULTURE,
FORESTRY AND FOOD**

Ministry of Agriculture, Forestry and Food
Dunajska cesta 22, 1000 Ljubljana, Slovenia

+386 1 478 90 00

www.gov.si/en/state-authorities/ministries/ministry-of-agriculture-forestry-and-food/



Chamber of Commerce
and Industry of Slovenia

Chamber of Commerce and Industry of Slovenia
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REPUBLIC OF SLOVENIA
**MINISTRY OF THE ECONOMY,
TOURISM AND SPORT**

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